



Expression of Interest (EOI)

Aviation Business Opportunity – Hangar Lease at Stanhope Municipal Airport

1. Introduction

The Township of Algonquin Highlands is seeking Expressions of Interest (EOI) from qualified aviation-related businesses interested in establishing operations at the Stanhope Municipal Airport, a registered aerodrome serving the region as an important transportation and economic asset.

This EOI aims to identify potential tenants for an existing on-site hangar and to explore business opportunities that will enhance aviation services, strengthen airport activity, and support long-term community and economic development.

2. About Stanhope Municipal Airport

Located in the heart of Algonquin Highlands, the Stanhope Municipal Airport (CND4) offers convenient access to the Haliburton County region and provides essential services to residents, visitors, and local businesses. The airport features:

- A maintained runway and taxiway system
- On-site fuel services (Avgas and Jet A w/FSII)
- A staffed terminal building – 5 days per week
- Hangar and tie-down space
- Active general aviation community
- MNRF Facility
- 2500-foot runway

- 25 onsite “T” Hangars

The Township is committed to supporting responsible growth and exploring partnerships that enhance regional aviation capacity.

3. Available Hangar for Lease

The Township currently has a hangar undergoing renovations and will be available for long-term lease. Key details include:

- **Hangar Type:** Fully enclosed aircraft hangar
- **Size:** Approximately 2,912 sq. ft. (52 ft x 56 ft), with a 20 ft ceiling, and 15 ft clear door height
- **Features:**
 - LED lighting
 - Propane heat with AC (this will be at the lessee’s expense)
- **Access:** Private gated access with parking for vehicles, with direct access to taxiway/runway with apron.
- **Lease Term:** Negotiable based on business needs.

The Township is open to discussing modifications or improvements depending on the nature of the business proposal.

4. Desired Aviation Businesses

The Township is seeking aviation-oriented businesses that contribute positively to airport activity. Examples include, but are not limited to:

- Aircraft maintenance, repair, and overhaul (MRO)
- Flight training or flight school operations
- Charter or air taxi services
- Aerial work (survey, photography, firefighting support, etc.)
- Aviation parts, supply, or service operations

- Specialty aviation services supporting tourism, recreation, or local industry

Businesses with innovative concepts or unique aviation offerings are also encouraged to apply.

5. Submission Requirements

Interested proponents are requested to submit an Expression of Interest, including the following:

1. **Company Profile** – Overview of business history, ownership, experience, and qualifications.
2. **Business Concept** – Description of the proposed aviation operation, services to be offered, and anticipated benefits to the airport and community.
3. **Operational Requirements** – Space, infrastructure, utilities, and facility needs.
4. **Anticipated Timeline** – Expected start-up date and project milestones.
5. **References** – Contact information for at least two business or professional references.

6. Evaluation Criteria

Submissions will be assessed based on:

- Alignment with the airport's goals and community interests
- Feasibility and sustainability of the business model
- Proponent experience and qualifications
- Compatibility with existing airport operations
- Potential to enhance aviation activity and economic development

This EOI process is intended to gauge interest and does not guarantee acceptance or the awarding of a lease agreement.

7. Submission Deadline and Contact Information

The deadline for submissions is **Monday, March 2.**

Expressions of Interest may be submitted electronically or in hard copy to:

Kaylee Francis-Carroll

Airport Coordinator

kfrancis-carroll@algonquinhighlands.ca

or

Township of Algonquin Highlands

1123 North Shore Road

Algonquin Highlands, ON

K0M 1S0

The Township thanks all respondents for their interest. Only those selected for further discussion may be contacted.